POORNIMA
GROUP OF COLLEGES

GOAL SETTING WORKSHOP organized by TECHNOFREAK CLUB at PGI

A session was held on GOAL SETTING AND LEADERSHIP by Mr. Siddhartha Sharma on 26th August 2014. He also spoke on art of public speaking. He addressed around 180 students of I Year and II Year of PGI. He told them about how to become a leader and how one can set a goal in life practically. He said that to become a leader, you should be reader first. He conducted an activity of constructing the tallest building as well. He is a great motivator. He inspired a lot.

Siddhartha Sharma is the C.E.O of Success Monks Performance Consulting-one of the fastest growing training and performance consulting companies in India. He is the bestselling author of three books.

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P-PROSKEP department at PGI organised a '100 Rs. Activity'

P-PROSKEP department at PGI organised a '100 Rs. Activity' for the members of TECHNOFREAK Club which is run by II year students of PGI. Teams were made by mixing I year and II year students which actually made them interact with each other and know them. It was also decided that whatever they earn will be donated for the social cause.

31st August 2014, Sunday this activity was executed with following rules:

1. Timing limits -12:30 pm to 4:30 pm.

2. No wallet

3. No mobiles phone (1 mobile without SIM was allowed for clicking pictures and shooting videos)

4. Rs.100 only provided for the business

5. Teams were not allowed to go to another location for the activity; were allowed too work on the assigned location.

This activity was to **"master the art of selling"** and to make students understand that "**Everyone lives by selling something**".

These were the learning / findings of students:

a) It's difficult to earn money especially for social cause.

b) To speak in public is an art to be learned

c) Understanding the fear of failure

d) Learning the fear of rejection

e) Fear of talking to people of opposite gender

f) How to do team work

There were four teams in total, each team had Rs. 100/- with them. The total amount earned at the end of task was Rs. 5400/-.